

Not *just* insurance

As a professional tree care company, customers seek your expertise. Why settle for insurance that's anything less than professional?

ArborMAX doesn't just provide insurance for tree care companies, but also supports the industry through competitive pricing and by contributing to industry safety and loss control programs.

Arbor  **MAX**[®]
insurance for tree care companies

Featuring a variety of great coverages...

General:

- Commercial General Liability
- Commercial Automobile
- Inland Marine
- Crime
- Property
- Umbrella

Workers' Compensation

TCIA Accredited companies and TCIA members with a full-time CTSP are eligible for consideration.



Tree care specific:

- Arborist & Landscape Professional Services (Errors & Omissions)
- Pesticide & Herbicide Applicator
- Tools & Equipment
- Per Project Aggregate
- Blanket Additional Insureds (including Primary Wording)
- Plus numerous additional customized products

The *only* insurance program endorsed by TCIA.



For details, and to enroll in ArborMAX, call **877-602-7267**
A list of agents in your area can be found at **tcia.org**

Insurance program brought to you by Eydent Insurance Services LLC., endorsed by Tree Care Industry Association.
TCIA disclaims and warranties, either expressed or implied, for ArborMAX Program products or services.

Arbor MAX[®] *and* *insurance for tree care companies*

TCIA Accreditation is a business growth program that gives companies the tools to construct a successful future.

Accreditation will help your company:

- build documented training programs
- establish policies to help employees perform better
- evaluate your company against industry standards
- develop customer satisfaction practices

All with the help and support of TCIA.

Improve and highlight your tree worker safety, ethical business practices, and professionalism!

**Learn more today. Contact TCIA at 800-733-2622
or Accreditation@tcia.org**

Accreditation from the Tree Care Industry Association



Arbor MAX[®] *and* *insurance for tree care companies*

The CTSP program is the only safety credentialing program in the industry. A CTSP does more than simply educate his/her team in safe work practices. A CTSP acts as a safety “coach,” working to develop and nurture a culture of safety for your business.

CTSP enhances candidates’ skills in four key areas:

- leadership
- hazard identification
- incident control and prevention
- adult learning

The program provides the CTSP with a well-rounded education in safety concepts, plus the tools to effectively communicate these concepts.

**Learn more today. Contact TCIA at 800-733-2622
or CTSP@tcia.org**

CTSP from the Tree Care Industry Association



Plus – Being a TCIA Accredited company or having a CTSP on staff is required to receive workers’ compensation through ArborMAX insurance.

Arbor MAX[®]

insurance for tree care companies

When buying insurance, check this list for the coverages you need:

General Liability

- Min. Limit: \$1,000,000 per occurrence
- Occurrence Form
- Per Project Aggregate
- Arborist and Landscapers Professional Services (Errors & Omissions) Liability at policy limits, that include coverage for consulting
- Pesticide and Herbicide Applicator coverage
- Coverage for incidental operations (check for exclusions)

Commercial Automobile

- Same/concurrent limits as General Liability
- Are special use vehicles properly described and insured to value?
- Are there restrictions on incidental operations. *Example:* Snow Plowing

Workers' Compensation

- Are all exemptions (for sole proprietors, partners and corporate officers) properly documented as either opted in or out?

Inland Marine

- Is all mobile equipment properly scheduled and current?
- Are major tools and equipment properly scheduled and current?
- Are cranes exempted from "boom exclusions" for incidental operations?

Note: Crane rental contracts often require boom overload coverage in the small print.

- Is there adequate blanket coverage for miscellaneous tools and equipment?

Umbrella

- Are there adequate limits in force (\$1MM-5MM)?

Property

- Is all real and personal property insured to proper value?



As the only national trade organization dedicated to tree care businesses, becoming a member of TCIA is the best investment you can make.

BUSINESS TOOLS – From professional standards to the latest publications, members receive dynamic tools to run their businesses safely, efficiently, and successfully.

EVENTS – Enjoy members-only savings and deep discounts on TCIA-hosted workshops and events around the country.

SAFETY TOOLS – Worker safety goes hand in hand with professionalism and it's a primary focus of TCIA. We build programs, tools and resources to improve safety for our members and the industry.

NETWORKING – Join our community and participate in targeted discussions, events, and more with TCIA members from around the country.

MAJOR SAVINGS – Receive deep discounts on training and educational materials for you and your crew.

MARKETING TOOLS – Use our exclusive marketing materials to find, keep and impress customers. From videos to postcards, we've got what you need.

NOTE: TCIA Membership is required to receive workers' compensation through ArborMAX insurance.

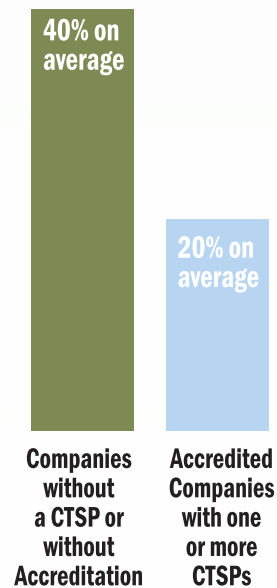
Learn more about TCIA membership.
Contact Emily or Tom at 800-733-2622 or membership@tcia.org

Results: TCIA Accredited companies with a CTSP experience **half as many 'recordable accidents' (requiring medical attention) and lost workday accidents as non-TCIA member, non-Accredited companies without a CTSP.**

This means fewer accident, injuries, less lost time, and reduced costs – period.

The 2008-2009 Tree Care Industry Accident Survey compiled data from more than 300 companies and over 5.2 million work hours.

Lost Workday Accident Rates
for TCIA Member Companies
per 100 workers in a year.



Tree Care Industry Association,
136 Harvey Rd, Ste 101, Londonderry, NH 03053
Phone 800-733-2622 Email Accreditation@tcia.org Fax 603-314-5386





ArborMAX Insurance Provider/
2016 Associate Membership Form

Advancing tree care businesses since 1938

TREE CARE INDUSTRY ASSOCIATION

136 Harvey Road, Suite 101, Londonderry, NH 03053

1. MEMBERSHIP CONTACT INFORMATION:

Company Name: _____ Web site: _____

Address _____ City: _____ State: _____ Zip: _____

Primary Agent Contact: _____

Phone: (____)____-____ Fax: (____)____-____ Contact Email: _____

Secondary Agent Contact: _____

Phone: (____)____-____ Fax: (____)____-____ Contact Email: _____

I authorize TCIA to fax and/or email important member communications: Initial Here _____

2. Describe the types of insurance services that your agency provides to tree care companies

3. Your membership begins upon receipt of the following items:

1. This completed membership application
2. Payment of \$458 (checks should be made payable to TCIA)
Fax (603) 314-5385 or
Mail this application (with payment) to: 136 Harvey Road, Suite 101, Londonderry, NH 03053

PAYMENT INFORMATION

Check enclosed VISA/MASTERCARD/AMEX/DISCOVER

Credit card no. _____ Exp. Date ____/____/____

Name on Card _____ Signature _____

IF YOU HAVE ANY QUESTIONS, CONTACT THE MEMBERSHIP DEPARTMENT:

EMAIL **MEMBERSHIP@TCIA.ORG** PHONE **800-733-2622** WEB **TCIA.ORG** FAX **(603) 314-5385**

NOTE: TCIA cannot accept payment information by email. Email transmission is not always secure and therefore credit card information is not adequately protected. Do not send any credit card information to TCIA by email. Instead, use our secure registration portal at secure.tcia.org or fax us your order. TCIA shall have no liability for any losses related to credit card information included in email.



Certified Treecare Safety Professional

Enrollment Form

Please copy this form for each employee you intend to enroll. Fax to (603) 314-5386 or mail to the address below. Before completing this form, please review the eligibility requirements inside.

CONTACT INFORMATION

Name _____

Company Name _____

Mailing Address (No PO Box) _____

City _____ State _____ Zip _____

Daytime Phone _____ Fax _____ Email _____

Please document your most recent arboricultural experience, your most recent year of safety-related experience and/or your education:

ARBORICULTURAL WORK/INTERNSHIP EXPERIENCE

Name, City and State of Employer	Job Title	Start Date mm/yy	End Date mm/yy
_____	_____	_____	_____

SAFETY EXPERIENCE

Name, City and State of Employer	Job Title	Start Date mm/yy	End Date mm/yy
_____	_____	_____	_____

EDUCATION

Name of School	Degree Attained	Start Date mm/yy	End Date mm/yy
_____	_____	_____	_____

EQUAL OPPORTUNITY IN EDUCATION AND TRAINING PROGRAMS POLICY

The Tree Care Industry Association (TCIA) and Foundation do not unlawfully discriminate against any person on any basis prohibited by federal law, state law, or other applicable law, including without limitation, race, color, religion, sex, national origin, age, disability, veteran status, sexual orientation, or gender identity or expression. This policy covers all education and training programs of TCIA, including admission to education programs and contracting with program instructors. Inquiries concerning this policy should be directed to Robert Rouse, Chief Program Officer, 136 Harvey Road, Suite 101, Londonderry, NH 03053, (603) 314-5380.



CTSP SAFETY PLEDGE

I pledge to empower employees in our organization to develop and nurture a culture of safety. In this role, I will adhere to industry standards and regulations.

Signature _____

Date _____

Note: The Advanced Workshop & Exam necessary to complete the CTSP certification will be billed separately. Workshop fees can be found at tcia.org.

If you have questions about CTSP, contact TCIA at (603) 314-5380 or CTSP@tcia.org.

Payment	TCIA Member	Non-Member
Enrollment	\$55	\$165
Core Competencies Study Guide	\$95	\$145
Shipping & Handling	\$13.50	\$13.50
Total Enrollment Fees	\$163.50	\$323.50

Method of Payment

- Check Enclosed American Express
 Visa Discover
 MasterCard Exp. Date: _____

Card# _____

Name (required for all methods of payment) _____

Authorized _____ Signature _____
(required for all methods of payment)

NOTE: TCIA cannot accept payment information by email. Email transmission is not always secure and therefore credit card information is not adequately protected. Do not send any credit card information to TCIA by email. Instead, use our secure registration portal at secure.tcia.org or fax us your order. TCIA shall have no liability for any losses related to credit card information included in email.