



Risk Control Strategic Engagement Plan

Revised / updated: 1/17/2023

Client: ABC Company

Risk Control Specialists: Marcus Reiter, Darren Beard, Jenny Regueiro

Plan Period: 2023 Calendar Year

Service Item	Service Description	Responsible Party	Projected Completion Date	Status	Client Benefit / Notes
1. Fleet Safety	Audit / revise / update / develop written safety programs and/or related materials.	IMA Risk Control Department	As Needed / Requested	Ongoing	Meet regulatory and client requirements; implement best management practices to control losses
1.1	Meet with Company Representative to customize a written fleet safety program.	Reiter	Completed Q1	Scheduled to Start in January 2023	Standardizes fleet safety controls and assists with the upcoming carrier marketing process
1.2	Meet with Company Representative to review telematics data to identify driver behavior trends.	Reiter	Completed by April 2023	Scheduled to start in February 2023	Identifying trends will set the foundation for the driver coaching program
1.3	Work with Company Representative to develop a written telematics and driver coaching program.	Reiter	Completed by May 2023	Scheduled to start shortly after reviewing telematics data with fleet director	Promotes consistent telematics data evaluation and supports positive driver behavior change



1.4	Develop recommendations to bolster the driver incentive program.	Reiter	Completed by end of Q2	Scheduled to start after the telematics/coaching program is completed	Promotes safe driving behavior
1.5	Meet with IMA's Director of Transportation to discuss FMCSA and DOT Compliance.	Beard	Completed by end of Q3	Scheduled to start June 2023	Review DOT administrative controls
2. Safety/ Worker Engagement	Develop and deliver construction safety related activities with the goal of engaging and empowering the workforce.	IMA Risk Control Department	Projected Completion Date	Status	Meet regulatory requirements; Improve effectiveness of management and field staff to reduce losses and costs
2.1	Complete a Safety Perception Survey – Collaboratively work with the Company to develop a particular region to focus the Gap Analysis on.	Reiter	Q3	Scheduled to start after completion of the fleet safety initiatives	Identify potential gaps in the company's safety program
2.2	Review company inspection report process to identify potential opportunities to better streamline the process.	Reiter	Q3	Scheduled to start after completion of the fleet safety initiatives	Goal is to make the inspection process more efficient and effective
2.3	Claims management discussion	Regueiro	Q2	Scheduled to start May 2023	Review company claims management procedures and discuss best practices.