

ERIC SCHRUMPF

MARATHON HEALTH ---

Financial Panel: Direct Primary Care/On-site Clinics

Since 2010 Eric Schrupf has served as a national vice president of sales for Marathon Health. During his tenor the organization has experienced nearly 1,100% revenue growth. He has served on the organization's executive operations board and senior leadership team and is responsible for driving sustainable growth across the United States.

Prior to joining Marathon, Mr. Schrupf served as the vice president of business development throughout North America for The Vitality Group and as a director of business development for Healthways Inc.

His professional experience includes working with mid to large size employers and Taft-Hartley welfare funds to design scalable Population Health Risk Management strategies to better contain rising healthcare costs and reduce the prevalence of illness and risk within member populations. These strategies have included the introduction of various clinical solutions to include comprehensive primary care; occupational care; pharmacy; and disease, condition and lifestyle management solutions. Additionally he has worked with many clients to develop sustainable behavioral economic incentive models to drive better clinical outcomes.

Mr. Schrupf attended the University of Tennessee at Chattanooga and is also a combat veteran of the United States Marine Corps where he served with distinction.



BENEFITS | TOTAL REWARDS

INNOVATION INSIGHTS
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IMA BENEFITS AND TOTAL REWARDS